



MBA (General) with Specialisation in
Oil and Gas Management

Driving Tomorrow - The UPES Way

ADMISSIONS OPEN



ABOUT UPES ONLINE

UPES Online, the digital learning vertical of UPES, is aimed at empowering professionals looking to advance in their careers, students aspiring to upskill, and individuals striving to achieve personal goals. It offers a range of flexible, industry-relevant programs designed to equip learners with the skills needed to thrive in today's dynamic job market. UPES Online offers MBA, BBA, and BCA degrees, all enhanced with industry masterclasses and immersive experiences, maintaining the same level of academic rigour as traditional in-person programs. Additionally, the platform provides intensive 10-month Postgraduate Programs (PGP) in fields such as Oil and Gas, Renewable Energy, and Industrial Safety, with the integration of advanced technologies like AI, Data Science, and Cloud Computing into the curriculum.

UPES Online is an extension of UPES, a UGC-entitled, multidisciplinary, not-for-profit, research-driven university, committed to academic excellence, exemplary student outcomes, and social impact. As the 'University of Tomorrow', it pioneers transformative education, shaping learners into changemakers. With seven schools, including Computer Science, Engineering, Health Sciences and Technology, Design, Business, Law, Liberal Studies and Media, UPES provides industry-ready education to over 14,000 students at its campuses in Dehradun.

As per the National Institutional Ranking Framework (NIRF) 2024, UPES has been ranked 46, with a rank of 42 in engineering and a rank of 41 in management. In addition to this, the university has been ranked the No.1 private university in academic reputation in India by the QS World University Rankings 2025 and is among the top 3% of universities in the world. UPES has also been accredited by NAAC with a grade 'A' and has received 5 stars on Employability (placements), by globally acclaimed QS Rating. The university has had 100% placements over the last five years. Forty-two (42) faculty members of UPES are among the world's top 2% researchers as per Stanford University list.



WHY UPES ONLINE?

**RANKED 41
IN MANAGEMENT**



**NO.1 PRIVATE UNIVERSITY
IN ACADEMIC REPUTATION**



**NAAC A
ACCREDITED**



Legacy of
20+ Years



Esteemed Faculty from
IITs, IISc and Ivy League



Runway Incubator
for Startup Support



750+
Recruiters



Attractive
Scholarships



Placement
Assistance



13 Research
Centers

ABOUT THE PROGRAM

This program combines a thorough training in core business administration skills with an in-depth education in the understanding of strategic business issues across the entire hydrocarbon value chain, from exploration to the retailing of petroleum and petroleum products.

It extensively covers areas like pricing, exploration, and production, import of crude oil and LNG, acquisition of oil equity, refining and export of petro products, regulations, distribution of oil and gas, and petroleum research. The program is focused on creating strong concepts while inculcating hands-on practical learning experiences.

With Oil and Gas Industry surging ahead in India, domain specialists with management degrees will have a professional edge over others and will be in high demand in the industry.

KEY HIGHLIGHTS OF THE PROGRAM



Interactive Live Sessions

Learn directly from industry experts and global faculty through engaging live sessions.



Dedicated Academic Advisor

Receive personalised guidance and support for your academic and career journey.



Facilitated Group Interactions

Participate in supervised discussion forums to collaborate and interact with peers.



Robust Learning Management System

Learn from updated study materials, online library, and a user-friendly learning platform.



Real-World Application

Acquire practical skills through engaging projects and case studies for real-life impact.

WHO IS THIS PROGRAM FOR?



Professionals in Finance and Consulting sector who want to enhance their career opportunities.



Professionals from other industries who wish to enter Finance and related sectors.



Freshers looking to pursue their careers in Financial Management.

ELIGIBILITY

- Bachelor's degree or equivalent in any discipline from a recognised university/institution with minimum 50 percent aggregate marks.
- Candidates who have completed their graduation through online learning or open and distance learning Mode from any university/institution recognised by the UGC DEB (Distance Education Bureau) are also eligible to apply.

OR

- Candidates who have completed professional qualifications viz. CA, CS or ICWA are eligible to apply.

OR

- **Relaxation in Eligibility Criteria for Candidates with Work Experience**

Candidates with minimum 2 years of work experience must have Bachelor's degree or equivalent in any discipline from a recognised university/institution with minimum 45 percent aggregate marks.



LEARNING OUTCOMES

- Develop cross-functional skills across sales, operations, and project management.
- Exhibit the ability to integrate economics, international markets, and regulatory and functional dimensions necessary for multinational operations.
- Understanding of advanced concepts like pricing, production, acquisition of oil equity and petrol research.
- Ability to develop and conduct appropriate experimentation, analyse, and interpret data.
- Develop the ability to conduct appropriate analysis and interpretation of raw data.
- Gain access to specialised Coursera courses tailored to your domain after your enrolment and earn global certifications from prestigious universities like Wharton Online, University of Minnesota, University of California, University of Illinois, University of London, Rutgers University, and more.

PROGRAM FEES

Indian Students

₹2,20,000 (Per Semester Rs. 55,000)

International Students

\$2,619 (Per Semester \$655)

For FAQs - Visit [upesonline.ac.in](https://www.upesonline.ac.in)



CAREER PROSPECTS

- Refinery Management
- Project and Performance Management
- Oil and Gas Marketing
- Strategic Consulting

CURRICULUM

Semester 1

- Economics & Management Decisions
- Financial Management
- Marketing Management
- Quantitative Techniques for Management Applications
- Operations & Material Management

Semester 3

- Understanding Oil and Gas Business
- Understanding Natural Gas Business
- Understanding Petro Chemical Business
- Fundamentals of Petroleum Refining
- Fundamentals of Petroleum Exploration

Semester 2

- Human Resource Management
- Customer Relationship Management
- Project Management & Contract Administration
- Strategic Management of Technology & Innovation
- Research Methodology

Semester 4

- Business Policy and Strategy
- Petroleum Law and Policy
- Petro-retailing Business
- Dissertation

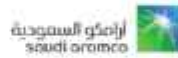


CAREER SERVICES

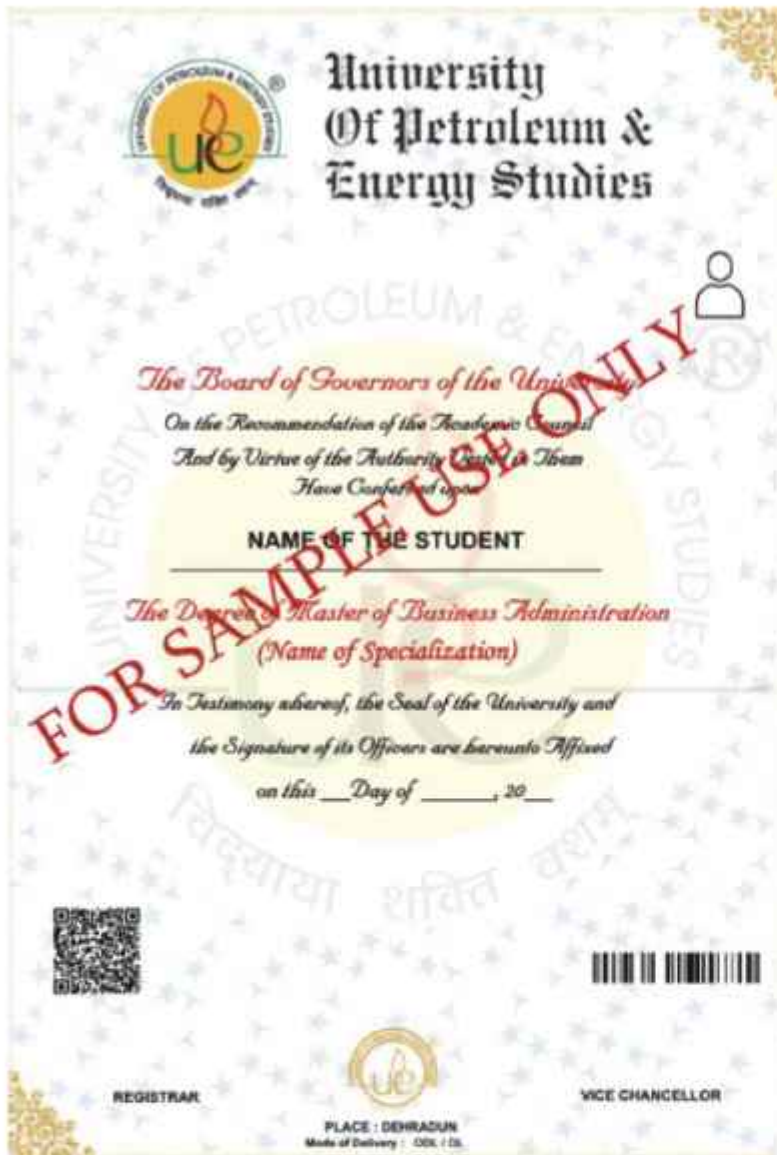
Our comprehensive career services guarantee your career preparedness and employability for the professional world.

- Career Orientation
- LinkedIn/Resume building guidance
- Mock Interviews
- Mentorship by industry experts
- Interview preparation

RECRUITERS



CERTIFICATION



UPES is entitled by UGC to offer online degrees that are recognised in India as well as abroad.





SCAN TO FOLLOW US ON 

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